

DUTCH AFRICA **POULTRY PLATFORM**



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Preface



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Dear Reader,

The Dutch Africa Poultry Platform (DAPP) is a platform that brings together Dutch companies active in Africa’s poultry sector. DAPP members are desirous to contribute to the growth and development of Africa’s poultry sector in partnership with both public and private sector entities across Africa. DAPP members represent the entire value chain, from farm to fork, and are as such well equipped to address all your poultry needs.

The Netherlands-African Business Council (NABC) is the convener and coordinator of the DAPP. NABC was set up over 75 years ago with the objective of promoting trade and investment between the Netherlands and the African continent. This mandate extends to specific sectors such as the Poultry Sector in Africa. Together with its partners, NABC is ready to contribute to sustainably developing Africa’s poultry sector.

The NABC today leads a network of nearly 250 engaged members across diverse sectors and has access to a community of over 10,000 African and European businesses, institutes, government entities and others interested in doing business in Africa.

We offer four types of services for doing business in and with the African continent:

- Inbound and outbound trade missions: NABC has organised over 75 trade mission to over 40 different countries over the past 5 years,
- Sector platforms, like the DAPP, to strengthen the positioning of key Dutch sectors in Africa,
- Networking events, knowledge sessions, and conferences such as ‘Africa Works!’, and
- Member services: e.g. market research, business development, market expansion, and partner identification and matchmaking.

In case of any questions feel free to contact us by email via poultry@nabc.nl and nuria.vlonk@nabc.nl. For more information, please visit www.dutchafripoultry.com.

The Dutch Africa Poultry Platform



The DAPP, representing the entire poultry value chain from farm to fork, offers the best poultry products and services by means of Dutch technologies, knowledge, and skills. Jointly, DAPP Members work towards the next step in African poultry.

BREEDING, HATCHING & DAY-OLD-CHICKS



Angel Eggs
The start of a healthy chick



Hendrix Genetics



Pas Reform Hatchery Technologies



Wageningen Livestock Research

FEED (MANUFACTURING) AND FEEDING



Cagemax



Darling Ingredients



Ottevanger Milling Engineers



Koudijs Animal Nutrition



LIONPRO Group

ANIMAL HEALTH AND BIOSECURITY



Royal GD
AHEAD IN ANIMAL HEALTH



The Schippers Group
Let's beat AMR with HyCare



Wageningen Livestock Research

SLAUGHTER AND (EGG/MEAT) PROCESSING



Marel Poultry Processing

HOUSING AND EQUIPMENT



Impex Barneveld



VDL Agrotech



Vencomatic Group
Agro Supply - Pritzen - Van Gent - Vencomatic



Elpress



Bincx



Wageningen Livestock Research

EDUCATION, PRACTICAL TRAINING & POULTRY MANAGEMENT SOFTWARE



Aeres



Wageningen Livestock Research



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Aeres Training Centre
The world today is facing many food security and safety issues. Solutions are needed to increase and improve the production, processing and marketing of agricultural products. Aeres Training Centre International (formerly PTC+) in Barneveld offers extensive practical training programs in the field of poultry farming, pig farming, and animal feed production. In addition to these courses we have a long history of offering consultancy and development projects for companies, educational institutes and governments worldwide.

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Angel Eggs B.V. was founded in 2014 by the brothers Twan and Jeroen Engelen, who at that time were already producing broiler hatching eggs at their family company located in Someren. The family has been actively engaged in the production of hatching eggs since 1962. Over the past decade the company has grown to several production locations in the Netherlands in order to guarantee the best quality hatching eggs for their customers worldwide.

The international orientation of Angel Eggs enables the company to deliver high quality hatching eggs to customers worldwide. To ensure the best of quality Angel Eggs B.V. uses years of experience in producing hatching eggs to achieve excellent fertility and hatchability so customers achieve better results. By maintaining the highest biosecurity levels, and following a three-week monitoring programme to ensure the health of the breeder flocks Angel Eggs is able to maintain its reputation.

With customers in over 30 countries Angel Eggs is internationally well known for its high-quality hatching eggs of the Ross 308 and Cobb 500 breed. All customers are provided with hatching eggs produced in the Netherlands, and exported after being packed in its own warehouse.

The amount of eggs shipped, as well as the type of packaging, needed documentation and transport are all arranged or provided by Angel Eggs based on customer demand in order to maintain long-term relationships. Therefore, Angel Eggs is not only known for its high quality hatching eggs, but also for their services that lay the foundation for a healthy chick.



Dare to be great

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We at Bincx design, manufacture and assemble steel constructions and sandwich panels for roofing and walls.

The company is established 20 years ago. Nowadays, we own 4 steel factories, all based in the Netherlands, serving our global customers.

We do all the mentioned business operations with a team of approximately 80 employees. In addition to our steel related activities, we can also provide turnkey solutions including plumbing and electrotechnical equipment.

In this regard, we are specialised in the agricultural sector. With our highly experienced and well-trained staff combined with our state-of-the-art factory, we are developing and manufacturing in a very smart and efficient way.

This results in quick installation times and comfortable, airtight, and easy to clean buildings that can be used for many decades.

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Since 1997, Cagemax has been trading high-quality animal proteins and fats. We have successfully built up our business by supplying large quantities to several large and smaller pet food producers.

In addition, we have expanded our business by supplying raw materials (animal by-products, but also other organic by-products) to the aquafeed, compound feed, fertilizer, and energy sectors.

Added value

We are able to supply either directly from the manufacturer or from our various storage and transshipment facilities around our home base in Zaltbommel, The Netherlands. Our experienced and loyal team of employees provides our clients and suppliers with a swift handling of their orders and advice on market developments. Our knowledge and experience covers the entire supply chain, from manufacturers to end-users. We are known for our extensive product portfolio and are thus always able to offer good alternatives.

WORLD'S LEADING
PRODUCERS OF
RELIABLE AND
HIGH-QUALITY
FEED INGREDIENTS



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Boost your business

As a trusted brand of Darling Ingredients, Sonac is the world's leading producer of proteins, minerals, fats and specialties for the animal feed and aqua feed industry. With own production plants in Europe, USA, China, Canada and Australia, we are able to guarantee constant production of high-quality and cost-effective feed ingredients to boost your business.

Broad range

We offer a broad range of high-quality ingredients for your poultry, pig or aqua feed as well as petfood. All outstanding potentials that could easily increase your profits. For example our:

- Poultry meal 63
- Poultry meat bone meal 50
- Meat bone meal 50
- Hydrolyzed feather meal
- Blood meal 90

Visit sonac.biz or darlingii.com for more information on our broad range of feed ingredients or contact our experts directly!

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Elpress is the leading manufacturer in the field of industrial hygiene. We focus on delivering total solutions: customer-focused cleaning systems, professionally integrated into your business process. By simplifying processes and sharing our knowledge, our wide product range enables us to add value to your business.

Elpress has been an innovative player in the domain of industrial hygiene for more than forty years. We strive to maintain our lead in market development by addressing the most divergent questions about hygiene in an inventive and successful way. We are proud to say that a number of our products have set the standard in the industry. Being able to maintain a high level of innovation requires a balanced team of professionals. We cover all these requirements and most important, we listen to you. These elements enable us to develop, produce, deliver and maintain efficient solutions.



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Hendrix Genetics, headquartered in the Netherlands, is a leading multi-species breeding company with primary activities in laying hens, turkeys, and traditional poultry.

Throughout the globe, parent stock, commercial day-old layer chicks and hatching eggs are produced in large numbers at our own breeder farms and hatcheries, which maintain the highest standards of hygiene and biosecurity. When analyzing your needs, we carefully consider which chicken breed is ideally suited to supply the breeders (parent stock), commercial day-old chicks, or hatching eggs for your market. In this way we can deliver the latest genetic generations of our poultry genetics to the African continent, reduce road and air transport times, reduce transportation costs, and handle large volumes.

Availability, delivery, and full traceability of our products are guaranteed. First quality is at the core of our business, through every stage of our production process we aim for the highest chick quality. A rigorous quality control system is in place to monitor the quality of production by our specialized team of global poultry veterinarians and by governmental agencies in the various countries. Together with our valued customers we define the day-old chick vaccinations and the chick treatments that will be performed in our hatcheries. Truck and flight transportation options are arranged in direct consultation with customer needs and current possibilities. We aim to strive for the best solution in close cooperation to get the best quality parent stock (breeders) and commercial day-old chicks arriving at the poultry farm in the destination country.

With our strong portfolio of leading brands: Babcock, Bovans, DeKalb, Hisex, ISA, Shaver, Hybrid (turkeys), SASSO (traditional poultry), we deliver high-quality animal genetics to support the African food challenge. Next to our breeds, we also offer technical service and customer support to help our customers in reaching the genetic potential of their poultry breeds. We also offer PRIMA, a free-to-use tool that support egg producers in data insight in their poultry flocks. Hendrix Genetics' vision for setting the standard for sustainable animal breeding will deliver solutions to help feed the world and build a sustainable future.

Better Breeding Today for a Brighter Life Tomorrow



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Since its establishment in 1971, Impex Barneveld BV has grown from a pioneer to a world-wide, leading supplier of drinking systems and accessories for poultry and pig farming. To maintain and continue this leading position and to respond to the needs of the market - now and in the future - Impex continuously innovates its products and service, of which quality, easy operation and efficiency are important aspects.

Product development & production
The years of experience and thorough knowledge in product development ensure that the market signals are translated into a complete product range. Research and development as well as production takes place in our own factory. Due to its own production, Impex maintains high quality standards and guarantee each product leaving the factory. This guarantee is fully supported by the Impex service department. The 100 percent service of our technical department assures optimal functioning of our automation systems.

The Impex headquarters is located in Barneveld, the heart of intensive livestock farming. Barneveld and the surrounding area is traditionally known for its intensive poultry farming. Animal breeding, as the "Barneveld hen", the poultry museum, egg auctions and the animal husbandry educational centers provide Barneveld its international reputation. At the many local test farms Impex comprehensively tests its newest developments in the automation of poultry, pig and livestock farming. Not only in its home market, but also internationally Impex has established an excellent reputation. In addition to the Barneveld headquarters, since 1985 Impex has its own U.S. subsidiary, Impex Gainesville Inc., in Gainesville, Georgia.



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Introduction

Koudijs Animal Nutrition is a leading producer and exporter of a complete program of feed, concentrates and premixes on a worldwide scale. The high quality products fit perfectly together with locally available raw materials. Through knowledge exchange with local farmers, Koudijs Animal Nutrition develops customised concentrates and premixes to improve the results of our livestock farmers. Koudijs Animal Nutrition is part of De Heus Animal Nutrition.

Feeding Performance, that is our everyday promise to our customers world wide. Just like every farmer, we are entrepreneurs. Maximizing results every day, is our common goals. Through our feed solutions, farmers will be able to increase their productivity and profitability. Throughout Africa we have a network of distributors and in several countries we have our own local sales and technical teams. This, in combination with our vast nutrition know how, enables us to provide you with the right solutions, resulting in increased performance of your business.

Making nutritional knowledge applicable

Nutritional knowledge is worthless without knowing the practical insights and specific circumstances. We therefore operate worldwide and create partnerships with international research institutes, farmers and other stakeholders all over the world. A combination of our own research facilities in the Netherlands and abroad, the practical knowledge which we gain during our visits abroad and the nutritional knowledge will give the best possible feed solution for you.

LIONPRO B.V.

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Together We Thrive
LIONPRO

With logistic centers and local offices in Nigeria, Côte d'Ivoire, Kenya, Tanzania, Rwanda, and Uganda and representatives in Zimbabwe and Mozambique LIONPRO Group is a pioneering provider of customised agro-product supply chains, catering specifically to market leaders in developing countries.

With a primary focus on African markets, we are dedicated to providing top-quality feed ingredients, comprehensive education, and playing a crucial role in addressing the challenges in the region.

With close to 30 years of experience in the industry and expertise in 46 markets worldwide, LIONPRO Group brings European know-how and quality to developing countries offering a wide range of products for Animal Feed, Pet Food, and Aquaculture. Using our industry knowledge we aim to make a lasting impact on the agricultural landscape and contribute to the well-being and prosperity of communities in Africa and beyond.

Education is a core pillar of our approach. We aim to enhance local farmers' skills and capabilities and in close partnerships with industry professionals, enabling them to build thriving agricultural businesses. We believe that empowering them is key to driving positive change.

We strongly follow the Feed Safety Standards and closely monitor our products to assure the highest quality and safety. With a deep commitment to sustainability and the circular economy, we believe in reliability, precision, fairness, and responsibility to our planet and partners.



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A Passion for Poultry Processing

Marel Poultry is the leading global provider of advanced poultry processing systems and services. We manufacture and supply dedicated solutions for broilers, layers, parent stock, turkeys, ducks and geese. Working together with our valued customers, we have implemented countless successful tailor-made projects all over the planet. This has resulted in the world's largest installed base in the industry.

We offer the most complete, reliable and extensive product range in the industry. We offer semi- and fully automated solutions for live bird handling, primary processing, chilling, cut-up, deboning, portion cutting, grading & batching, and further processing. Furthermore we offer various end-of-line solutions, such as X-ray inspection and automatic weighing and labeling. Marel Poultry is also able to treat waste water to re-use it in processing operations, rather than discharging it.

Software & monitoring solutions and service & training products complete the supply range. For decades, we have supported poultry processors all over the world to add the most value to their processes and optimize their operations. "Being the market and technology leader, we bring poultry processors unmatched reliability, effective and future proof technologies with respect for people, poultry and planet," says Anton de Weerd, Marel Poultry's Managing Director.

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Ottevanger Milling Engineers is a leading global supplier of production equipment and processing lines for the grain processing and compound feed industry. Founded in 1909, Ottevanger Milling Engineers is today still an independent, privately owned, successful Dutch company, managed by the fourth generation of the Ottevanger family. At our modern and well-equipped manufacturing facilities in Aalten and Moerkapelle in the Netherlands, Ottevanger designs and produces a comprehensive range of process equipment incorporating to the latest standards and techniques.

Our expertise lies in; engineering, production and installation of machinery and complete installations in the dry-cereal and grain processing industry such as: feed mills, premix and concentrate plants, aqua feed and pet food installations, cereal processing lines, and biomass installations.

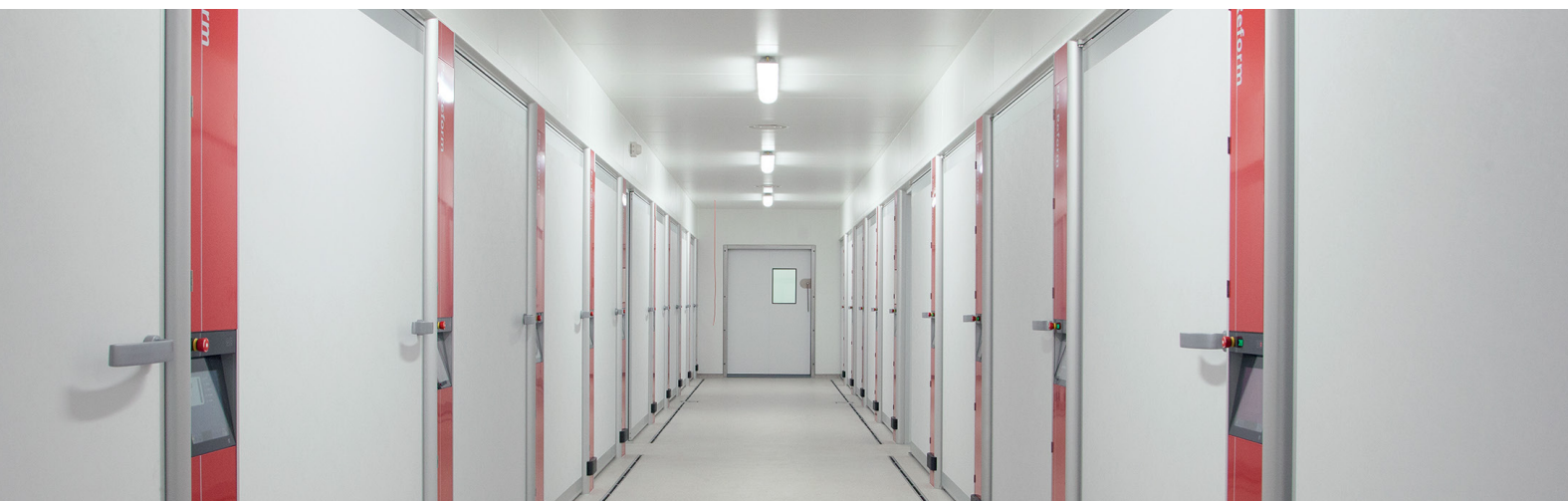
We continuously support and create solutions for our partners in their effort of producing the best result in their local environment. Through close partnerships we create customized local solutions to meet the requirements of our partners. Over the last 30 years Ottevanger Milling Engineers built many high quality Conventional and Containerised Mills across Africa.

The containerised mills can be supplied in the range of 1 to 45 tonnes per hour. The equipment is installed in a 20-foot container which can be handled as separate modules. The frame of the container has two functions. The frame is not only used for shipment it is also the steel structure of the machine tower.

Pas Reform Hatchery Technologies



Royal GD



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Pas Reform is an international company, which has specialised in the development of integrated hatchery technologies for the poultry sector since 1919. The company has earned its position as one of the world's leading hatchery equipment manufacturers, through decades of research into the biological and physiological aspects of embryo development, combined with a thorough understanding of all aspects of the poultry production chain - and a dedicated focus on the future.

At the heart of the Company is the Pas Reform Academy which, in close co-operation with clients and universities, carries out research into the influence of the incubation process on chick embryo development. This specialist expertise is used to develop new, innovative products and services for the hatchery industry and to train and coach hatchery managers. Pas Reform exports to more than 100 countries. Sales and service activities are carried out via the head office in Zeddam and a facility in the USA. Pas Reform also has its own sales offices in Africa, Asia, Europe, the Middle East and South America and an extensive network of local partners and agents.

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Teaming up for animal health, in the interest of animals, their owners and society at large. Since our foundation in 1919 that has been the mission for which we stand at Royal GD. Approximately 500 employees innovatively work on the health of farm animals and companion animals every day. We do so together with farmers, veterinarians, governments and the industry. GD is located in Deventer and is active on the Dutch and international market. In 2020, GD recorded a turnover of 80 million euros.

We own one of the largest veterinary laboratories in the world, in which we perform over almost 5 million laboratory analyses annually. Furthermore, GD employs a team of veterinarians, specialists and scientists who execute animal health monitoring, conduct practical research and develop programmes for animal disease prevention and control.

The combination of diagnostics and animal health expertise is what makes GD unique. This enables us to offer products and services that not only improve animal health, but are also convenient for our customers and generate good financial returns.

Our laboratory is equipped with state-of-the-art appliances. Approximately 1000 different analyses are performed routinely, varying from post mortem research (dissection) to executing molecular diagnostic tests.

GD has a good international reputation as a contract research organisation for applied research, education and consultancy. GD Academy, our education and training institute organises training sessions about animal health for farmers and their veterinarians and for the pharmaceutical and feed industries. The courses comprise both theory and practice of veterinarian diagnostics and laboratory research.



HyCare Poultry



HyCare Pigs



HyCare Cattle



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'Let's beat AMR': our goal, our vision, also in Africa.

Antimicrobial resistance is one of the biggest threats to global health and economy. The excessive use of antibiotics in professional livestock farming is one of the main causes of AMR. Without systemic change, 10 million people could die from the effects of AMR by 2050, making it the leading cause of death. That is why The Schippers Group is committed to optimising hygiene in livestock farming.

Without an infection there is no disease.

Africa offers many opportunities in the field of improving and simplifying hygiene, business processes and biosecurity. These become visible by fully zooming in on local markets. Think of countless conversations with livestock farmers, sharing knowledge and experiences with (Dutch) companies and analysing the African working methods.

An example of this is mastitis, a major problem within African cattle farming, more than 80% of cattle farmers suffer from inflammation. The inflammation is often reduced with dyps, but practical hygiene is not investigated. As a result of the return of mastitis in the short term. By a number of simple implementations, such as cubicles, hygiene and udder health, the problem is significantly reduced. In addition to products and equipment, there is a great need for knowledge and coaching. Our MS Academy and information platforms ensure that farmers always have access to our knowledge. Visual explanations with local examples make it easy to understand.

Want to know more?

Visit www.theschippersgroup.com or contact us.

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VDL Agrotech (member of the VDL Groep) manufactures and supplies equipment for the modern intensive livestock industry, for more than 50 years. The product range comprises feeding and drinking systems, manure treatment, heating, cooling, ventilation and climate control systems. VDL Agrotech is also specialized in engineering and supply of turnkey projects.

Specialist in engineering

Engineering projects is our specialty. VDL Agrotech designs, supplies and builds complete turnkey projects worldwide. From detailed engineering until complete erection of delivered equipment. All projects are designed in accordance with the local climatical circumstances to best meet the needs of the customer. The erection of the project is done under the supervision of a VDL Agrotech skilled supervisor, who takes care of correct erection and installation of delivered equipment. The supervisor always works together with a local group of technicians to ensure correct installation and train a local crew of technicians for maintenance of the delivered equipment.

Direct access to production facilities

VDL Agrotech has direct access to the most modern production facilities available, where a big part of the VDL Agrotech products are being manufactured. The VDL Groep includes companies specialized in metal working but also in plastic injection molding as well as assembly of equipment. The modern state of the art machines guarantee a high quality and competitively priced product. Having the production facilities within the VDL Groep enhances the important quality control and flexibility.



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Vencomatic Group is a leading company in the poultry sector. 40 years ago we invented the first automatic nest. Through time the company has evolved in a full range supplier of the best equipment for your poultry project. With hundreds of committed employees, Vencomatic Group is a family business that serves thousands of customers every year. Together with our local branches and partners we can optimally fulfil the requirements of our customers in all parts of the world. Our dealers ensure knowledge of specific local requirements and offer top of the line advice, installation and service. We provide sustainable solutions that last, made in our own factories. Quality is crucial.

But we don't stop there; After installation we make sure that you know how to use our solutions in the best way by offering support in daily management. Becoming partners means we are there for you, now and in the future.

We offer tailor-made solutions for the great African continent to develop in a sustainable way. We are proud to pioneer and create the best products together with our customers. Think ahead with poultry people!

Vencomatic Group owns the below subsidiary companies:



Van Gent: Mechanical egg gathering from broiler breeders, layer breeders and layers.



Prinzen: Machines and solutions for handling hatching eggs and table eggs.



Agro Supply: Solutions and producing systems for air handling.

Wageningen Livestock Research

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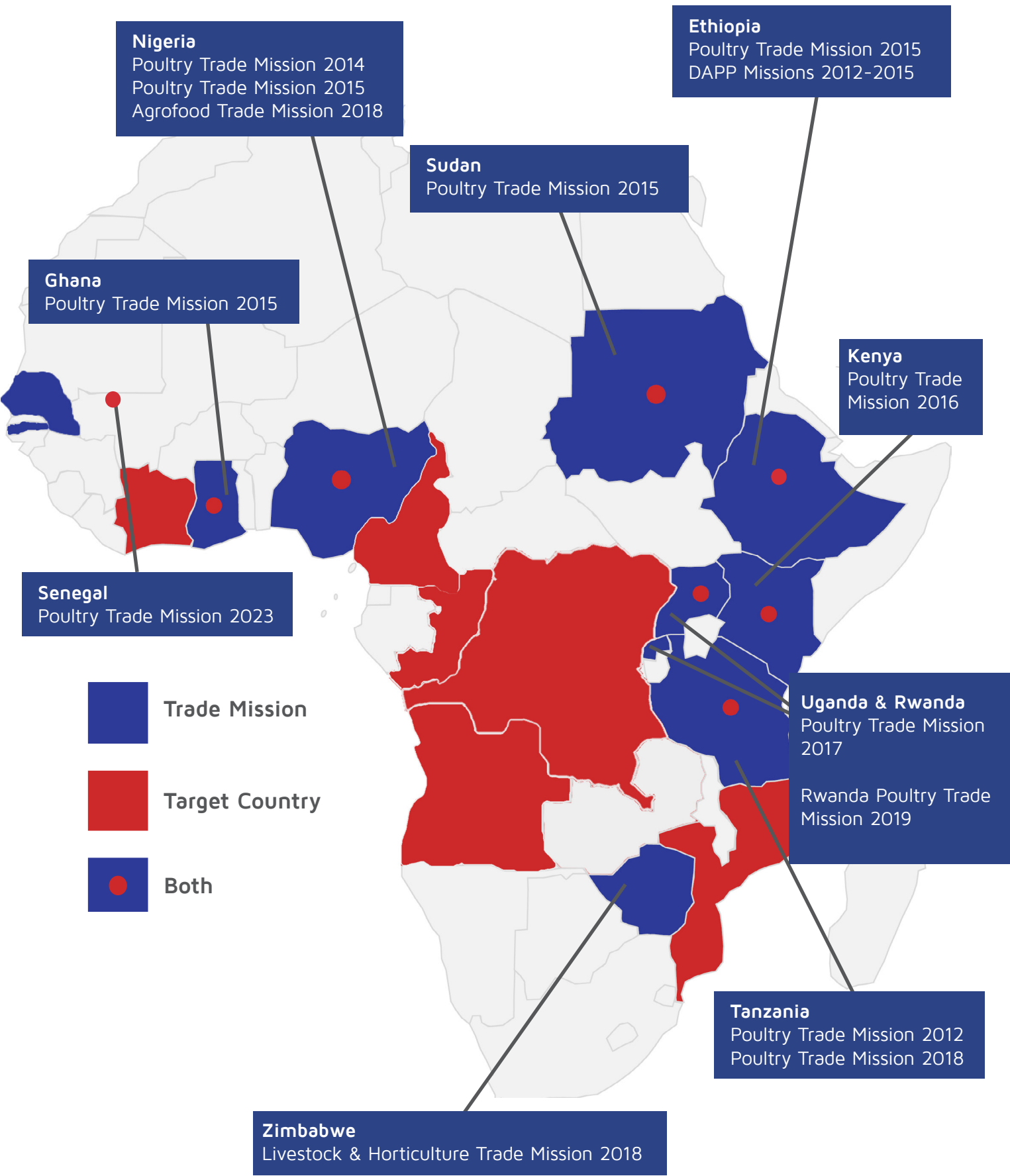
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We use research and knowledge to develop sustainable livestock sectors around the world. With this aim, we work together with governments, private sector, non-governmental organizations, other knowledge institutes and international organizations. Our core activities are applied research, training, and advisory services for practitioners and policy makers. Our expertise includes:

- Poultry subsector development
- Sustainable intensification of poultry farming systems
- Circular economy and nutrient cycling
- Efficient poultry nutrition
- Resilient animals and farms
- Effective poultry farm management competencies

Poultry Trade Missions



Members



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