

Dutch Africa Poultry Platform





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Foreword



Dear Reader,

The Dutch Africa Poultry Platform (DAPP) is a platform that brings together Dutch companies active in Africa's poultry sector. DAPP members are desirous to contribute to the growth and development of Africa's poultry sector in partnership with both public and private sector entities across Africa. DAPP members represent the entire value chain, from farm to fork, and are as such well equipped to address all your poultry needs.

The Netherlands-African Business Council (NABC) is the convener and coordinator of DAPP. NABC was set up over 75 years ago with objective of promoting trade and investment between the Netherlands and Africa. This mandate extends to specific sectors such as the Poultry Sector in Africa. Together with its partners NABC is ready to contribute to sustainably developing Africa's poultry sector.

In case of any questions feel free to contact us by email via info@nabc.nl.

NABC

The Dutch Africa Poultry Platform



The DAPP, representing the entire poultry value chain from farm to fork, offers the best poultry products and services by means of Dutch technologies, knowledge, and skills. Jointly, DAPP Members work towards the next step in African poultry.

BREEDING, HATCHING & DAY-OLD-CHICKS



HENDRIX GENETICS
[Hendrix Genetics](#)

Pas Reform Hatchery Technologies
[Pas Reform Hatchery Technologies](#)

VERBEEK hatchery holland
[Verbeek Hatchery Holland](#)

FEED (MANUFACTURING) AND FEEDING



CAGEMAX
[Cagemax](#)

Champrix
[Champrix](#)

DARLING INGREDIENTS
[Darling Ingredients](#)

ANIMAL HEALTH AND BIOSECURITY



Royal GD
[Royal GD](#)

Ms Schippers
Passion for Farming
[Ms Schippers](#)

The Dutch Africa Poultry Platform



SLAUGHTER AND (EGG/MEAT) PROCESSING



[Gi-Ovo](#)



[Marel Poultry Processing](#)



[MOBA Group](#)



HOUSING AND EQUIPMENT



[Impex Barneveld](#)



[Jansen Poultry Equipment](#)



[VDL Agrotech](#)



[Vencomatic Group](#)



EDUCATION, PRACTICAL TRAINING & POULTRY MANAGEMENT SOFTWARE



[Aeres](#)



[I Grow Chicken](#)



[Champrix](#)

The Netherlands-African Business Council (NABC)



At the Netherlands-African Business Council (NABC) we believe that the Dutch private sector has a prominent role to play in the sustainable development of the African continent. Established in 1946, NABC has grown to an organisation with over 300 Dutch companies ranging from large multinationals to small and medium sized companies and start-ups. Active in nearly every sector, NABC has amassed an extended network of thousands of African business contacts and enjoys collaborative relationships with Dutch knowledge institutions, NGO's, the Dutch government, African embassies and trade and investment promotion institutes. This positions the NABC uniquely between the public and private sector, and ushers in a significant increase of bilateral trade and investment.

NABC offers four types of support for doing business in Africa:

1. Trade missions. NABC has organised over 75 trade mission to over 40 different countries over the past 5 years;
2. Sector platforms to strengthen the positioning of key Dutch sectors in Africa;
3. Networking events and conferences and knowledge sessions, such as 'Africa Works!';
4. Member services, e.g. market research, advice and individual matchmaking.

NABC is one of the founding members of the European Business Council for Africa and the Mediterranean (EBCAM).



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Aeres Training Centre International (ATCI) & Aeres University of Applied Sciences



Aeres Training Centre International (Aeres TCI)

The world today is facing many food security and safety issues. Solutions are needed to increase and improve the production, processing and marketing of agricultural products. Aeres Training Centre International (formerly PTC+) in Bärneveld offers extensive practical training programs in the field of poultry farming, pig farming, and animal feed production. In addition to these courses we have a long history of offering consultancy and development projects for companies, educational institutes and governments worldwide.

Aeres University of Applied Sciences

Aeres University of Applied Sciences Dronten offers a one-year bachelor programme of Poultry Management for a successful career in one of the following professional profiles:

- Poultry business advisor
- Poultry farm manager
- Poultry farm entrepreneur

In our bachelor programme, you will learn how to deal with differences in international (global) poultry production. The main focus in the one-year programme is on gaining knowledge about how to manage a poultry farm offering different challenges and with a view to optimizing the farm. The programme contains assignments on farms, applied poultry science lectures, and practical training. During the programme, you will benefit from our Dutch knowledge network.



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Dare to be great

Since 1997, Cagemax has been trading high-quality animal proteins and fats. We have successfully built up our business by supplying large quantities to several large and smaller pet food producers.

In addition, we have expanded our business by supplying raw materials (animal by-products, but also other organic by-products) to the aquafeed, compound feed, fertilizer, and energy sectors.

Added value

We are able to supply either directly from the manufacturer or from our various storage and transshipment facilities around our home base in Zaltbommel, The Netherlands. Our experienced and loyal team of employees provides our clients and suppliers with a swift handling of their orders and advice on market developments. Our knowledge and experience covers the entire supply chain, from manufacturers to end-users. We are known for our extensive product portfolio and are thus always able to offer good alternatives.



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Your partner in feed solutions



Champrix is a Netherlands-based company that delivers tailor-made concentrates, premixes, prestarter feed, milk replacers and feed additives. Champrix feed is suitable for all different kinds of animals, from ruminants to poultry. We are experienced in shipping our products all over the world. Having Rotterdam International Harbor within our proximity provides us with cost efficient global distribution possibilities. If desired, we can even compose a shipping of more than one product in one container. Beside, feed solutions we also offer services for our distributors, feed millers, integrators, and farmers to improve their results.

Our goal is your success

Champrix has a team of knowledgeable and experienced people who will help you find a feed-solution that fits your requirements. Before every offer, our nutritionists and technical advisors make a thorough investigation of your needs. We give you the best possible advice and services regarding all matters relating to animal nutrition, farm management, feed production as well as registration and transportation.

Premium quality products and innovations

Champrix stands for innovation and premium quality. Our products are geared towards animal gut health and efficient digestion resulting in better growth, health and productivity of animals. We are GMP+ certified. Our products are regularly tested by renowned and independent laboratories. In terms of innovation, we offer our 123Feed application. It enables our partners to create their own mixing instructions in only three steps. For more information, please visit our website: www.123feed.com. We make customer satisfaction our priority and look forward to assisting you.



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WORLD'S LEADING PRODUCERS OF RELIABLE AND HIGH-QUALITY FEED INGREDIENTS



sonac

DAR PRO
INGREDIENTS

Boost your business

As trusted brands of Darling Ingredients, Sonac and DAR PRO Ingredients are the world's leading producers of proteins, minerals, fats and specialties for the animal feed and aqua feed industry. With own production plants in Europe, USA, China, Canada and Australia, we are able to guarantee constant production of high-quality and cost-effective feed ingredients to boost your business.

Broad range

We offer a broad range of high-quality feed ingredients for your poultry, pig or aqua feed. All outstanding potentials that could easily increase your profits. For example our:

- Poultry meal 63
- Poultry meat bone meal 50
- Meat bone meal 50
- Hydrolyzed feather meal
- Blood meal 90



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GI-OVO B.V. markets the 3 brands: EggsCargoSystem® (ECS®), HatchCargoSystem®(HCS®) and EggPlay®. Recently we introduced a 4th trademark by the name Pallet&Co. This division sells high-end quality plastic pallets. Beside exploring these brands to her best ability and on a global scale, GI-OVO constantly looks for innovations dedicated for the egg industry. Innovations are top of mind and for this reason GI-OVO collaborates with partners in the industry as well as with universities and packaging designers.

The EggsCargoSystem® contains a specific plastic pallet, a special plastic divider (layers) to separate the stacks and smart designed plastic egg trays (flats) for optimal egg protection. The HatchCargoSystem® is world's most innovative system where it concerns the transport and protection of hatching eggs. HCS® allows to load 40 percent more eggs on the same truck. Beside this important topic, HatchCargo compresses the return load with 50 percent compared to steel farm trolleys. Eggs have never been sold like this before: in an egg box specifically targeted at families with children. Eggplay® is an egg box with dual functionality. In addition to protecting and storing eggs, the box can be reused as a toy.



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Hendrix Genetics, headquartered in the Netherlands, is a leading multi-species breeding company with primary activities in layer-, turkey-, traditional poultry, swine, Atlantic salmon, coho salmon, rainbow trout and shrimp breeding. They provide expertise and resources to animal protein producers in more than 100 countries, with operations and joint ventures in 25 countries and over 3,500 employees worldwide.

With a strong portfolio of leading brands: Babcock, Bovans, DeKalb, Hisex, ISA, Shaver (laying hens), Hybrid (turkeys), SASSO (traditional poultry), HyPor (swine), Landcatch (salmon), Troutlodge (trout) and Kona Bay (shrimp), the company deliver high-quality animal genetics to support the global food challenge. Hendrix Genetics' vision for setting the standard for sustainable animal breeding will deliver solutions to help feed the world and build a sustainable future.

Better Breeding Today for a Brighter Life Tomorrow.



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I Grow Chicken (EBIT+)



POULTRY MANAGEMENT SOFTWARE

for integrations & independent producers

EBIT+ develops management software for poultry farmers, marketed under the brand name "i grow chicken". Designed for mobile first, it provides all functionality a professional farmer requires to improve: reduce mortality, improve feed conversion (FCR) and increase yield.

The app provides built-in analysis through various reports, operational and financial, to help you understand the health of your business and pointing out possible opportunities for improvement. The app guides farmers in the more efficient running of their chicken business. Suitable for broilers as well as layers. All breeds are supported, high performance and local breeds alike. The default language is English, while other languages can be made available upon request.

Affordable, easy to use, works on smart-phones, tablets and desktops; functionality is continuously being added to provide even more insight into the business. "i grow chicken", a Poultry Management Software, enables a healthier, more profitable, poultry business.



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Since its establishment in 1971, Impex Barneveld BV has grown from a pioneer to a world-wide, leading supplier of drinking systems and accessories for poultry and pig farming. To maintain and continue this leading position and to respond to the needs of the market - now and in the future - Impex continuously innovates its products and service, of which quality, easy operation and efficiency are important aspects.

Product development & production

The years of experience and thorough knowledge in product development ensure that the market signals are translated into a complete product range. Research and development as well as production takes place in our own factory. Due to its own production, Impex maintains high quality standards and guarantee each product leaving the factory. This guarantee is fully supported by the Impex service department. The 100 percent service of our technical department assures optimal functioning of our automation systems.

The Impex headquarters is located in Barneveld, the heart of intensive livestock farming. Barneveld and the surrounding area is traditionally known for its intensive poultry farming. Animal breeding, as the "Barneveld hen", the poultry museum, egg auctions and the animal husbandry educational centers provide Barneveld its international reputation. At the many local test farms Impex comprehensively tests its newest developments in the automation of poultry, pig and livestock farming. Not only in its home market, but also internationally Impex has established an excellent reputation. In addition to the Barneveld headquarters, since 1985 Impex has its own U.S. subsidiary, Impex Gainesville Inc., in Gainesville, Georgia.



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Jansen Poultry Equipment (JPE)



Jansen Poultry Equipment was established in 1986 by Mr. Albert Jansen when he developed the first automatic laying nest. Nowadays the company has over 130 employees and delivers systems in over 80 countries. In October 2020 Jansen Poultry Equipment was acquired by the VDL Group, strengthening VDL's position in the livestock industry together with VDL Agrotech. We develop and produce poultry system for breeders, layers and broilers. All our systems are built in our factories in The Netherlands and Poland. Being able to control the process in-house ensures the highest quality finish which makes the systems very animal friendly. All systems are tailor made to the wishes of the entrepreneur and the needs of the animals.

The knowledge of poultry and technology within the company is essential for developing new products. As is the close cooperation with poultry specialists, technical developers, educational institutions, and research institutions. We believe that humans, animals and the environment must be treated with the utmost respect. This is the base of all our developed and produced products, and services. We are convinced that optimal production results are inextricably tied to the behavior, habits and health of the animals. Performance is defined by healthy animals living in efficient and high-quality housing. Healthy animals performing optimally give the highest return on investment.

We develop and produce poultry systems for breeders, broilers and layers. This includes rearing systems for layers, harvesting solutions for broilers, egg handling solutions, and solutions for emission reduction. Service and advice are integral part of our company. Turnkey solutions are possible. The unique patented anti-spillage feed pan used for broilers ensures an optimal Feed Conversion Ratio (FCR). Our nests have a patented expel system. And our rearing systems train pullets to perform excellent in an aviary system. Our solutions for emission reduction either prevent or reduce the build-up of ammonia and fine dust.



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Koudijs Animal Nutrition B.V.



Feeding Performance



Introduction

Koudijs Animal Nutrition is a leading producer and exporter of a complete program of feed, concentrates and premixes on a worldwide scale. The high quality products fit perfectly together with locally available raw materials. Through knowledge exchange with local farmers, Koudijs Animal Nutrition develops customized concentrates and premixes to improve the results of our livestock farmers. Koudijs Animal Nutrition is part of De Heus Animal Nutrition.

Feeding Performance, that is our everyday promise to our customers world wide. Just like every farmer, we are entrepreneurs. Maximizing results every day, is our common goals. Through our feed solutions, farmers will be able to increase their productivity and profitability. Throughout Africa we have a network of distributors and in several countries we have our own local sales and technical teams. This, in combination with our vast nutrition know how, enables us to provide you with the right solutions, resulting in increased performance of your business.

Making nutritional knowledge applicable

Nutritional knowledge is worthless without knowing the practical insights and specific circumstances. We therefore operate worldwide and create partnerships with international research institutes, farmers and other stakeholders all over the world. A combination of our own research facilities in the Netherlands and abroad, the practical knowledge which we gain during our visits abroad and the nutritional knowledge will give the best possible feed solution for you.



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A Passion for Poultry Processing

Marel Poultry is the leading global provider of advanced poultry processing systems and services. We manufacture and supply dedicated solutions for broilers, layers, parent stock, turkeys, ducks and geese. Working together with our valued customers, we have implemented countless successful tailor-made projects all over the planet. This has resulted in the world's largest installed base in the industry.

We offer the most complete, reliable and extensive product range in the industry. We offer semi- and fully automated solutions for live bird handling, primary processing, chilling, cut-up, deboning, portion cutting, grading & batching, and further processing. Furthermore we offer various end-of-line solutions, such as X-ray inspection and automatic weighing and labeling. Marel Poultry is also able to treat waste water to re-use it in processing operations, rather than discharging it.

Software & monitoring solutions and service & training products complete the supply range. For decades, we have supported poultry processors all over the world to add the most value to their processes and optimize their operations. "Being the market and technology leader, we bring poultry processors unmatched reliability, effective and future proof technologies with respect for people, poultry and planet," says Anton de Weerd, Marel Poultry's Managing Director.



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About Moba Group

The Moba Group is the world's leading manufacturer of egg grading, packing and processing machines. Moba is a global player with approximately 700 employees in the egg industry. With its product lines Moba, Diamond and Pelbo, it offers the broadest portfolio of total solutions in the industry. Moba's head office is based in Barneveld, The Netherlands, and it has subsidiaries in England, Germany, USA, Malaysia, Japan, China, Italy and United Arab Emirates.

Moba is represented in more than 60 countries through an extensive network of agents. With development, manufacturing, sales and, most important, service in multiple locations it is the aim of Moba to offer global end-to-end solutions for the industry and be close to its customers at the same time.



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HyCare Poultry



HyCare Pigs



HyCare Cattle

MS Schippers - partner in hygiene products

MS Schippers delivers more than 10.000 products for professional livestock farming (pigs, poultry and cattle). Most important products are cleaning and disinfectants, clean drinking water concepts, organic acids, hygiene / dry powders and pest control products. The company has 12 offices in different countries and they do business with in more than 40 countries all over the world. In countries outside Europe we do business with dealers. We are always searching for new partnerships.

The goal of MS Schippers is to farm without antibiotics. Antimicrobial resistance is a significant international healthcare problem. Researchers already warned that in 2050, it will be the leading cause of death across the globe. This is why we developed our hygiene method HyCare.

HyCare (hygiene method MS Schippers)

A Russian pig farmer, a Chinese broiler farmer or a Brazilian dairy farmer, despite their differences, they share the same ultimate objective: a healthy company in which disease is reduced to an absolute minimum.

In our own research and development centers we help livestock farmers across the globe achieve this, we developed HyCare: the hygiene management method that leads to the highest level of biosecurity. Livestock farmers who choose to adopt HyCare, maximise the hygiene within their company and with it, the health of their animals. They boost their immune systems, prevent the introduction of pathogens, minimise cross-contamination and virtually eradicate disease in their companies. This leads to healthier animals, increased returns and more job satisfaction.



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Ottevanger Milling Engineers



OTTEVANGER
MILLING ENGINEERS



© Ottevanger Milling Engineers



Ottevanger Milling Engineers is a leading global supplier of production equipment and processing lines for the grain processing and compound feed industry. Founded in 1909, Ottevanger Milling Engineers is today still an independent, privately owned, successful Dutch company, managed by the fourth generation of the Ottevanger family. At our modern and well-equipped manufacturing facilities in Aalten and Moerkapelle in the Netherlands, Ottevanger designs and produces a comprehensive range of process equipment incorporating to the latest standards and techniques.

Our expertise lies in; engineering, production and installation of machinery and complete installations in the dry-cereal and grain processing industry such as: feed mills, premix and concentrate plants, aqua feed and pet food installations, cereal processing lines, and biomass installations.

We continuously support and create solutions for our partners in their effort of producing the best result in their local environment. Through close partnerships we create customized local solutions to meet the requirements of our partners. Over the last 30 years Ottevanger Milling Engineers built many high quality Conventional and Containerised Mills across Africa.

The containerised mills can be supplied in the range of 1 to 45 tonnes per hour. The equipment is installed in a 20-foot container which can be handled as separate modules. The frame of the container has two functions. The frame is not only used for shipment it is also the steel structure of the machine tower.



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Pas Reform is an international company, which has specialised in the development of integrated hatchery technologies for the poultry sector since 1919. The company has earned its position as one of the world's leading hatchery equipment manufacturers, through decades of research into the biological and physiological aspects of embryo development, combined with a thorough understanding of all aspects of the poultry production chain - and a dedicated focus on the future.

At the heart of the Company is the Pas Reform Academy which, in close co-operation with clients and universities, carries out research into the influence of the incubation process on chick embryo development. This specialist expertise is used to develop new, innovative products and services for the hatchery industry and to train and coach hatchery managers. Pas Reform exports to more than 100 countries. Sales and service activities are carried out via the head office in Zeddam and a facility in the USA. Pas Reform also has its own sales offices in Africa, Asia, Europe, the Middle East and South America and an extensive network of local partners and agents.



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Teaming up for animal health, in the interest of animals, their owners and society at large. Since our foundation in 1919 that has been the mission for which we stand at Royal GD. Approximately 500 employees innovatively work on the health of farm animals and companion animals every day. We do so together with farmers, veterinarians, governments and the industry. GD is located in Deventer and is active on the Dutch and international market. In 2020, GD recorded a turnover of 80 million euros.

We own one of the largest veterinary laboratories in the world, in which we perform over almost 5 million laboratory analyses annually. Furthermore, GD employs a team of veterinarians, specialists and scientists who execute animal health monitoring, conduct practical research and develop programmes for animal disease prevention and control.

The combination of diagnostics and animal health expertise is what makes GD unique. This enables us to offer products and services that not only improve animal health, but are also convenient for our customers and generate good financial returns.

Our laboratory is equipped with state-of-the-art appliances. Approximately 1000 different analyses are performed routinely, varying from post mortem research (dissection) to executing molecular diagnostic tests.

GD has a good international reputation as a contract research organisation for applied research, education and consultancy. GD Academy, our education and training institute organises training sessions about animal health for farmers and their veterinarians and for the pharmaceutical and feed industries. The courses comprise both theory and practice of veterinarian diagnostics and laboratory research.



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Trouw Nutrition is the global leader in innovative feed specialties, premixes and nutritional services for the animal nutrition industry. Trouw Nutrition provides species-specific nutritional solutions consisting of feed concepts, products and nutritional know-how. The unique combination of products, models and services Trouw Nutrition offers, boosts productivity and supports animal health through all life stages, contributing to our customers' peace of mind. Trouw Nutrition's nutrition solutions have met the need of farmers and home-mixers, feed producers, integrators and distributors. Trouw Nutrition has locations in 25 countries and around 5000 employees.

Trouw Nutrition Netherlands was founded in 1931 as a family business. It focused on two important pillars: the quality of its employees and a strong involvement in Research & Development. When the international compound feed market developed from the 1970s, Trouw Nutrition made strategic investments in Italy, Spain and France and became part of BP Nutrition in 1975. Since 1994, Trouw Nutrition is part of one of world's largest feed concerns: Nutreco.

Trouw Nutrition belongs to the parent company Nutreco. There is a strong interconnection between Trouw Nutrition and Nutreco. Innovation is at the heart of what Nutreco and Trouw Nutrition stand for. In Nutreco Application & Solution and R&D centres around the world, some 250 experts are continuously working on developing new ways to enable our customers to increase efficiency, maximise profits and make the most of their resources. This is the foundation of Trouw Nutrition's leadership in innovative feed specialties, premixes and nutritional models and services.



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VDL Agrotech (member of the VDL Groep) manufactures and supplies equipment for the modern intensive livestock industry, for more than 50 years. The product range comprises feeding and drinking systems, manure treatment, heating, cooling, ventilation and climate control systems. VDL Agrotech is also specialized in engineering and supply of turnkey projects.

Specialist in engineering

Engineering projects is our specialty. VDL Agrotech designs, supplies and builds complete turnkey projects worldwide. From detailed engineering until complete erection of delivered equipment. All projects are designed in accordance with the local climatical circumstances to best meet the needs of the customer. The erection of the project is done under the supervision of a VDL Agrotech skilled supervisor, who takes care of correct erection and installation of delivered equipment. The supervisor always works together with a local group of technicians to ensure correct installation and train a local crew of technicians for maintenance of the delivered equipment.

Direct access to production facilities

VDL Agrotech has direct access to the most modern production facilities available, where a big part of the VDL Agrotech products are being manufactured. The VDL Groep includes companies specialized in metal working but also in plastic injection molding as well as assembly of equipment. The modern state of the art machines guarantee a high quality and competitively priced product. Having the production facilities within the VDL Groep enhances the important quality control and flexibility.

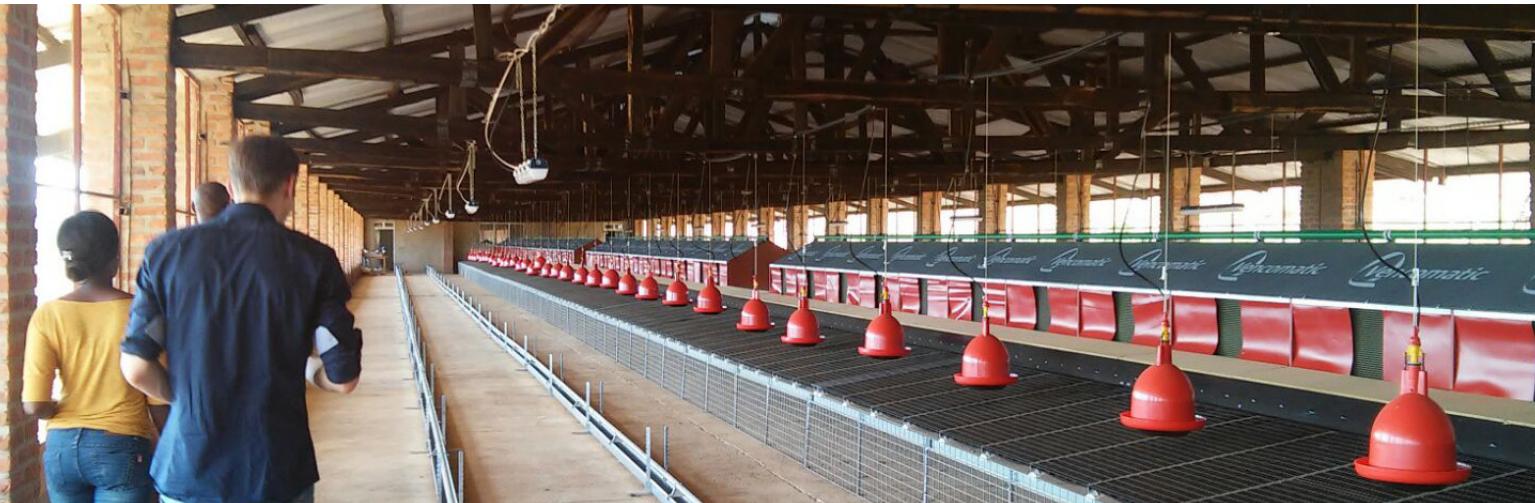


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Vencomatic Group is a leading company in the poultry sector. 40 years ago we invented the first automatic nest. Through time the company has evolved in a full range supplier of the best equipment for your poultry project. With hundreds of committed employees, Vencomatic Group is a family business that serves thousands of customers every year. Together with our local branches and partners we can optimally fulfil the requirements of our customers in all parts of the world. Our dealers ensure knowledge of specific local requirements and offer top of the line advice, installation and service. We provide sustainable solutions that last, made in our own factories. Quality is crucial.

But we don't stop there; After installation we make sure that you know how to use our solutions in the best way by offering support in daily management. Becoming partners means we are there for you, now and in the future.

We offer tailor-made solutions for the great African continent to develop in a sustainable way. We are proud to pioneer and create the best products together with our customers.

Think ahead with poultry people!



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Verbeek Hatchery Holland



Verbeek Hatchery Holland works from the centre of the Dutch poultry farming community. Verbeek supplies hatching eggs, chicks and pullets to poultry farmers in the Netherlands and abroad. The company offices are in Lunteren. Verbeek's modern hatchery is in the polder at Zeewolde. Verbeek was founded as a trader business in 1963. 50 years on, Verbeek is a subsidiary of Agruniek Rijnvallei, Wageningen (feed cooperative) and market leader in the international supply of hatching eggs, chicks and pullets.

As an independent partner to the poultry farmer, Verbeek stays close to its poultry roots. After all, their business revolves around your wishes as the customer. Verbeek works hard to meet your aim for top results. Verbeek's choice of hen breeds is based on the best genetic potential. And so they have chosen Novogen. We would like to share all available management know-how we have accumulated at Verbeek, whenever you feel it to be within your policy, of course.

Impassioned Verbeek teams work together with poultry farmers on sustainable veterinary and business management. The emphasis will always be on animal health, laws and legislation, food safety and hygiene, as implemented throughout the Verbeek organisation (NEN ISO 9001 certified).



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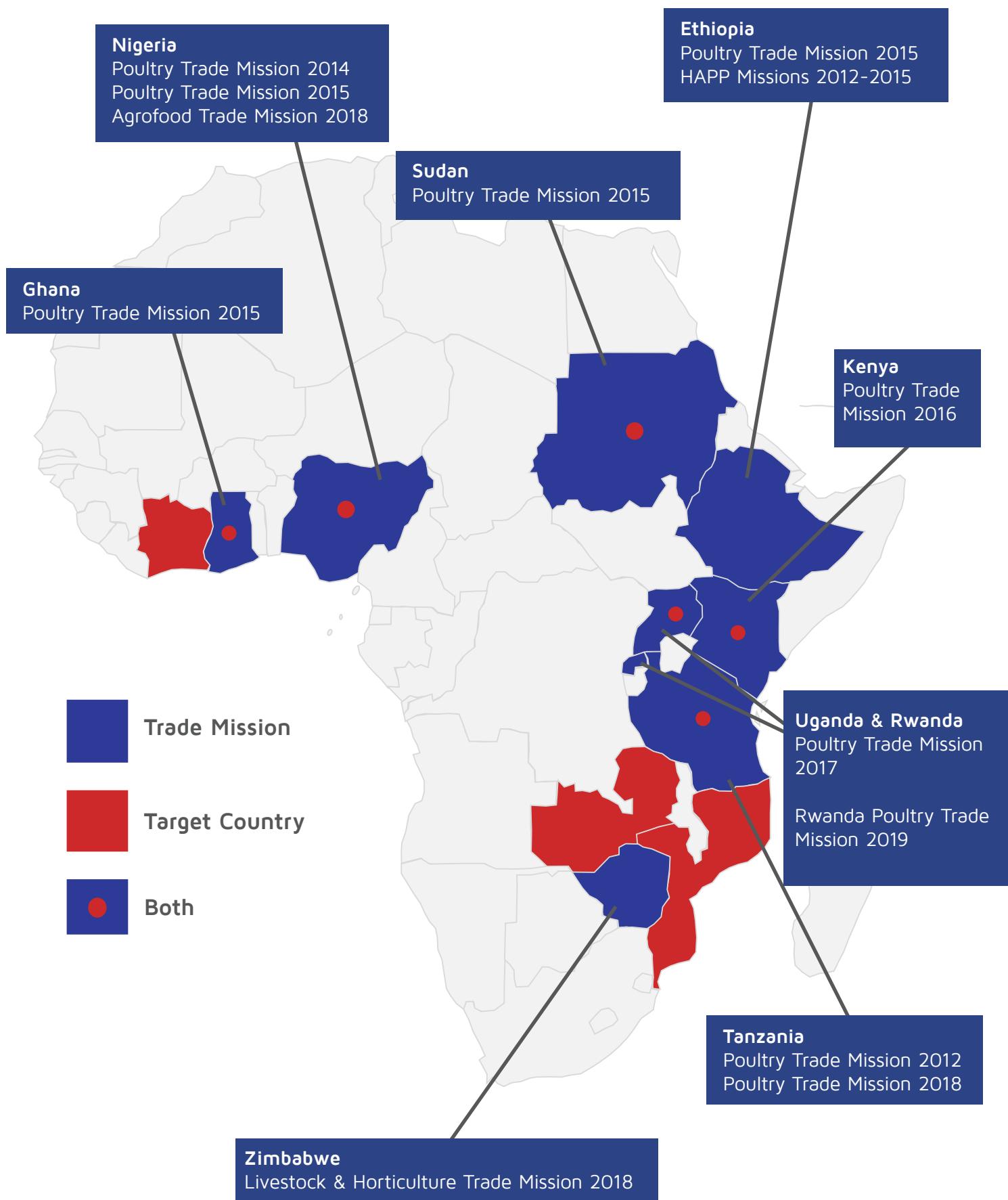
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Our Partner:





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